



Daniel Harrigan
Chief

Scotia Police Department

4 North Ten Broeck Street
Scotia, New York 12302
(518) 374-3110

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www.VillageofScotia.org

Memo

To: Village Board of Trust Trustees
From: Chief *Daniel Harrigan*
Cc:
Date: 10/14/2022
Subject: Modification to Request for ARPA funding

The is a request for a modification to my original the request from ARPA regarding Taser Purchase. I assigned Det. Peckham to do some research on our equipment needs and budgeting.

Detective Peckham researched incorporating Body Warn Cameras and Virtual Training and LPR as a bundle plan. The determination was made that without Administrative Support we would fail to implement these programs effectively, even if money was authorized through ARPA.

The original request was for \$25,297. 35 for Close Quarter Tasers Package with-out Taser Cartridge Replacement planning.

The new quote incorporates the bundle package and offers a 5 year payment plan option beginning in November 2022 running through until November 2026.

This option would allow the Village to pay over a five year period \$8,704.56 for an average savings of per year of \$2,731.56 and a total savings over five year period of \$13,657.80.

The benefits of the newly designed Conducted Electrical Weapon(Taser 7) bundle are as follows:

The package will give our officers the confidence of a newly designed Taser to have for a less than lethal force option to help deescalate situations. This will also help to demonstrate our commitment to keeping our community safe as well as our officers. The new enhancements and upgrades to the training platform will give officers real life scenario based training.

I've attached the quote for the board to review all the details.



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-427528-44834.845AS

Issued: 09/30/2022

Quote Expiration: 10/31/2022

Estimated Contract Start Date: 11/01/2022

Account Number: 155492

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-4 N Ten Broeck St 4 N Ten Broeck St Schenectady, NY 12302-2238 USA	Scotia Police Dept. - NY 4 N Ten Broeck St Schenectady, NY 12302-2238 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Luis Garcia-Santiago Phone: Email: lgarciasantiago@axon.com Fax:	Daniel Harrigan Phone: (518) 374-3848 Email: dharrigan@villageofscotiany.gov Fax: (518) 374-3848

Quote Summary

Program Length	60 Months
TOTAL COST	\$43,524.00
ESTIMATED TOTAL W/ TAX	\$43,524.00

Discount Summary

Average Savings Per Year	\$2,731.56
TOTAL SAVINGS	\$13,657.80

Payment Summary

Date	Subtotal	Tax	Total
Nov 2022	\$8,704.56	\$0.00	\$8,704.56
Nov 2023	\$8,704.86	\$0.00	\$8,704.86
Nov 2024	\$8,704.86	\$0.00	\$8,704.86
Nov 2025	\$8,704.86	\$0.00	\$8,704.86
Nov 2026	\$8,704.86	\$0.00	\$8,704.86
Total	\$43,524.00	\$0.00	\$43,524.00

Quote Unbundled Price:	\$57,181.80
Quote List Price:	\$46,800.00
Quote Subtotal:	\$43,524.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T7Cert	2021 Taser 7 Certification Bundle	13	60	\$73.31	\$60.00	\$55.80	\$43,524.00	\$0.00	\$43,524.00
Total							\$43,524.00	\$0.00	\$43,524.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 Taser 7 Certification Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	13	11/01/2022
2021 Taser 7 Certification Bundle	20018	TASER 7 BATTERY PACK, TACTICAL	15	11/01/2022
2021 Taser 7 Certification Bundle	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	13	11/01/2022
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	39	11/01/2022
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	26	11/01/2022
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	39	11/01/2022
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	11/01/2022
2021 Taser 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	26	11/01/2022
2021 Taser 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	26	11/01/2022
2021 Taser 7 Certification Bundle	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	13	11/01/2022
2021 Taser 7 Certification Bundle	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	13	11/01/2022
2021 Taser 7 Certification Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	11/01/2022
2021 Taser 7 Certification Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	11/01/2022
2021 Taser 7 Certification Bundle	74200	TASER 7 6-BAY DOCK AND CORE	1	11/01/2022
2021 Taser 7 Certification Bundle	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	11/01/2022
2021 Taser 7 Certification Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	11/01/2022
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	26	11/01/2023
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	11/01/2023
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	26	11/01/2024
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	11/01/2024
2021 Taser 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	26	11/01/2024
2021 Taser 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	26	11/01/2024
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	26	11/01/2025
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	11/01/2025
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	26	11/01/2026
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	26	11/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	13	11/01/2022	10/31/2027
2021 Taser 7 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	1	11/01/2022	10/31/2027

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	15	11/01/2023	10/31/2027
2021 Taser 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	13	11/01/2023	10/31/2027
2021 Taser 7 Certification Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	11/01/2023	10/31/2027

Payment Details

Nov 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	T7Cert	2021 Taser 7 Certification Bundle	13	\$8,704.56	\$0.00	\$8,704.56
Total				\$8,704.56	\$0.00	\$8,704.56

Nov 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	T7Cert	2021 Taser 7 Certification Bundle	13	\$8,704.86	\$0.00	\$8,704.86
Total				\$8,704.86	\$0.00	\$8,704.86

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	T7Cert	2021 Taser 7 Certification Bundle	13	\$8,704.86	\$0.00	\$8,704.86
Total				\$8,704.86	\$0.00	\$8,704.86

Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	T7Cert	2021 Taser 7 Certification Bundle	13	\$8,704.86	\$0.00	\$8,704.86
Total				\$8,704.86	\$0.00	\$8,704.86

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	T7Cert	2021 Taser 7 Certification Bundle	13	\$8,704.86	\$0.00	\$8,704.86
Total				\$8,704.86	\$0.00	\$8,704.86

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

9/30/2022

