



June 14, 2022

Ryan Kedzior  
Superintendent of Public Works  
4 N Ten Broeck Street,  
Scotia, NY 12302

**Re: PIN 1761.84 / D036421  
Washington Avenue Bike and Pedestrian Connection  
Village of Scotia, Schenectady County  
Bid Analysis**

Mr. Kedzior,

M.J. Engineering & Land Surveying, P.C. has reviewed the bids received on June 9, 2022 for the above-referenced contract. The bidder's information and the Engineer's Estimate have been compared and are summarized below.

Four (4) bids were received, which are tallied in order as follows:

<b><u>BIDDER</u></b>	<b><u>BID (\$)</u></b>
<u>Prime Highway Contractors, LLC</u>	<u>\$498,656.71</u>
<u>DelSignore Blacktop Paving, Inc.</u>	<u>\$699,261.92</u>
<u>Callanan Industries, Inc.</u>	<u>\$746,933.65</u>
<u>New Castle Paving, LLC</u>	<u>\$996,938.00</u>

M.J. Engineering & Land Surveying, P.C. is recommending that Prime Highway Contractors, LLC. be chosen as the lowest bidder. The chosen low bidder is a responsible contractor based on:

1. They have adequate expertise and experience
2. They have no known criminal conduct in connection with government contracts
3. They do not have any open OSHA violations regarding the personal safety of employees, government personnel or members of the public
4. There is no record of willful non-compliance with prevailing wage laws
5. They have no known significant labor law violations
6. They have no known violations of the Workers Compensation Laws
7. There is no record of criminal conduct involving violations of Environmental Conservation Law or other environmental statutes
8. There is no record of failure to demonstrate good faith efforts to comply with Federal or State statutes and regulations regarding efforts to solicit and utilize Minority, Women, or Disadvantaged Business Enterprises on government contracts
9. There is no record of failure to comply with State and federal equal opportunity statutes and regulations
10. They have not submitted a bid which is so much lower than the estimate that it appears performance at that price is unlikely or impossible



11. There is not any other cause of so serious or compelling a nature that it raises questions about the present responsibility of a contractor/vendor

The low bid contains individual quantity bids which are 25 percent or more over the engineer's estimate and exceed \$10,000 total cost of the item, as summarized below:

Item No.	Description	Explanation
608.020102	Hot Mix Asphalt (HMA) Sidewalks, Driveways and Bicycle Paths, and Vegetation Control Strips	Material cost and supply issue uncertainty as well as rapidly rising Fuel costs.

The apparent low bidder has items that are 25 percent below the engineers estimate and exceed \$10,000 or more total cost of the item. The items are as follows:

Item No.	Description	Explanation
607.08040010	Wood Fence- 4 Feet – 0 Inches Height	The Contractor has a more cost effective way to accomplish this work
608.0101	Concrete Sidewalks and Driveways	Material cost and supply issue uncertainty was anticipated to drive the unit prices higher in the Engineer's Estimate

The apparent low bid is balanced and complete. Based on the figures analyzed, M.J. Engineering and Land Surveying, P.C. has concluded that the variations in bid prices as submitted by Prime Highway Contractors, LLC. are justifiable. Based on this analysis, we recommend that this project proceed.

Sincerely,

Eric S. Williams, P.E.  
Vice President

Attachments:  
Bid Verification